

2024 RMS Omega & ScanOnline Sales Meeting

April 8-11th, 2024

Meeting Locations:

- **April 9th, 2024: Honeywell's Global Headquarters (ISV Partners Only)**
855 S Mint St, Charlotte, NC 28202
- **April 10th, 2024: Charlotte Marriott SouthPark**
2200 Rexford Road, Charlotte, North Carolina, USA, 28211

Hotel Accommodations: Charlotte Marriott SouthPark

2200 Rexford Road, Charlotte, North Carolina, USA, 28211

[Click here to book your hotel room.](#)

Please book by March 12th to be included in our group rate.

Agenda at a Glance:

- ❖ **April 8th – Employee Welcome Reception**
- ❖ **April 9th – Meetings & Dinner Reception**
 - Meetings at Honeywell's Global Headquarters ([RMS Team, Honeywell, & ISV Partners](#))
 - Meeting with Honeywell
 - Internal Company Meeting
 - ISVs Vendor Fair & Breakout Sessions
 - Happy Hour & Dinner Reception at the Charlotte Marriott SouthPark ([All Partners & RMS Team Members](#))
- ❖ **April 10th – Meetings & Dinner Reception**
 - Meetings held at Charlotte Marriott SouthPark ([All Partners & RMS Team Members](#))
 - Hardware Vendor Fair
 - Breakout Sessions
 - Featured Case Studies
 - Happy Hour & Dinner Reception - *Location TBD* ([All Invited to Attend](#))

SPONSORSHIP OPPORTUNITIES

April 8th – Arrival & Welcome

HAPPY HOUR & DINNER - \$4000

RMS Omega Employee Welcome Reception: 6:00 – 9:00 PM

Help us kick off our meeting and join the RMS team to welcome the crew with dinner and drinks. Included:

- ❖ Speaking opportunity – Address the team on behalf of your company with a short speaking opportunity and share a warm welcome to help us start the week.
- ❖ Brand recognition and signage included.

April 9th – Meetings at Honeywell Global HQ

TRANSPORTATION SHUTTLE BUS - \$2000

Sponsor the RMS Omega bus as we transport our team to our first full day of meetings!

- ❖ ISV / Vendor Fair table included in sponsorship.
- ❖ Brand recognition, signage, and branded snack for the team's ride.
- ❖ Option to include a recording to play back over the bus speakers. Or collaborate with RMS marketing to provide a bus ride game to playfully incorporate information about your products and services and entertain the group.
- ❖ Shuttle buses depart at 7:30 AM and return to the hotel at 4:30 PM. The bus ride is approximately 20 minutes one way. *Please note: ISV Partners are invited to join us for lunch and the ISV Fair and do not need to arrive before 10:30 am. Contact [Kate](#) with questions.*

BREAKFAST – \$1500

- ❖ Brand Recognition & Signage
- ❖ Customizable printed flyer/brochure including your company's information
- ❖ ISV / Vendor Fair table included in sponsorship
- ❖ *Please note: ISV Vendors are invited to join us for lunch and the ISV Fair. You do not need to arrive to set up before 10:30 am.*

CAFFEINATION STATION - \$500

Help keep us going by sponsoring coffee, tea, sodas, and beverages throughout the day!

- ❖ Dedicated branding and customizable printed flyer including your company's product and service information.

LUNCH – Reserved

- ❖ Brief introduction & speaking opportunity.
- ❖ Dedicated branding at Honeywell's HQ in our dining room.
- ❖ ISV / Vendor Fair table included in sponsorship.

ISV FAIR - \$500 (12 Available)

- ❖ Dedicated exhibit table during our ISV Vendor Fair.
- ❖ Short speed-dating style meetings and introductions with each Sales Representative and RMS Team Member.

30 MIN BREAK OUT SESSION - \$1000 (4 AVAILABLE)

- ❖ Showcase your product, service, or a technology case study to RMS Omega & ScanOnline Team Members.
- ❖ Dedicated meeting time with RMS Omega's Sales Organization, Technical Team Members, Management, & Marketing Team. *Please note: We will break up the team into two groups, please be prepared to share your presentation twice throughout the day.*

HAPPY HOUR – \$1000 (3 Available)

- ❖ Brand recognition, signage, and optional branded signature drink.

DINNER RECEPTION – \$5000 (2 available)

- ❖ Brief introduction & speaking opportunity.
- ❖ Dedicated brand recognition and signage.
- ❖ ISV / Vendor Fair table included in sponsorship.

April 10th – Meetings at Hotel

BREAKFAST – \$2500

- ❖ Brand recognition & signage.
- ❖ Customizable printed flyer/brochure including your company's information.
- ❖ Vendor Fair table included in sponsorship.

CAFFEINATION STATION - \$500

Help keep us going by sponsoring coffee, tea, sodas, and beverages throughout the day!

- ❖ Dedicated branding and customizable printed flyer including your company's product and service information.

SNACK ATTACK - \$500 (2 available)

Sponsor a little pick me up with a sweet treat during our meeting break(s).

- ❖ Dedicated branding and customizable printed flyer including your company's product and service information.

LUNCH – \$4000

- ❖ Brief introduction & speaking opportunity.
- ❖ Dedicated brand recognition and signage.
- ❖ ISV / Vendor Fair table included in sponsorship.

HARDWARE VENDOR FAIR - \$500 (12 AVAILABLE)

- ❖ Dedicated exhibit table during our Vendor Fair.
- ❖ Short speed-dating style meetings and introductions with each Sales Representative & RMS Team Member.

30 MINUTE BREAK OUT SESSION - \$1000 (4 AVAILABLE)

- ❖ Showcase your product, service, or a technology case study to RMS Omega & ScanOnline Team Members.
- ❖ Dedicated meeting time with RMS Omega's Sales Organization, Technical Team Members, Management, & Marketing Team. *Please note: We will break up the team into two groups, please be prepared to share your presentation twice throughout the day.*

HAPPY HOUR CO-SPONSOR – \$1000 (3 Available)

- ❖ Brand recognition, signage, and optional branded signature drink.

DINNER – \$5000 (2 available)

- ❖ Brief introduction & speaking opportunity.
- ❖ Dedicated brand recognition and signage.
- ❖ ISV / Vendor Fair table included in sponsorship.

[**CLICK HERE TO RESERVE YOUR SPONSORSHIP**](#)

Sponsorships are available on a first come first served basis. Once we have a final lineup of participating partners an updated agenda will be shared with the group. Thank you for your continued partnership, sponsorship consideration, and support for this year's Sales Meeting.

Don't see what you're looking for? Please contact [Kate Sparks](#) to discuss other opportunities to participate.

Questions? Please get in touch with Kate Sparks at kates@rmsomega.com.