



RMSOMEGA
TECHNOLOGIES



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Our Mission

A strategic approach to technology implementation.

- RMS Omega provides an unbiased, consultative approach to technology deployments - focused around your business processes and pain points.
- Combining industry-best labels, hardware, software, services, and support to create fully integrated solutions.
- Design, deployment, management, and support of data capture technologies.
 - Barcode
 - Mobile
 - RFID
 - RTLS
 - Wireless
- Solutions backed by a team of account managers, systems engineers, project managers, and technical support staff.



About RMS Omega



Founded
1997



Locations
15+



Clients
5K+



Partner Network
150+



RMS Technicians
15+



Units Deployed
500K+

Our Specializations & Solutions

Integrating best-in-class data capture solutions for all technologies & industries.



- Barcode Systems
- Device Modernization
- Device Management
- Label Printing
- Labeling & Supplies
- Mobile Computing
- Powered Workstations
- SIM Card Solutions
- Wireless Networking
- Workforce Communication
- Voice Automation



- Automated Asset Tracking & Inventory
- Check In/Check Out
- Radio Frequency Identification (RFID)
- Real-Time Location Systems (RTLS)
- Work in Process (WIP) Monitoring
- Workflow Automation



- Clinical Device Management
- Healthcare Asset Tracking & Inventory
- Hospital RFID
- Hospital RTLS
- Medication Administration
- Positive Patient ID
- Staff Communication
- Specimen Collection

Our Core Products

As a premier-level partner with industry-leading manufacturers, RMS Omega serves as your single point of contact for all data capture needs. With over 25 years of integration expertise, we deliver best-in-class technology at competitive prices, backed by unparalleled support.



Tags & Labels



Label Printers



Barcode Scanners



Mobile Computers



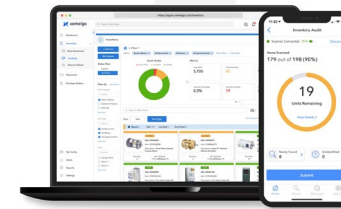
RFID
Infrastructure



RTLS
Infrastructure



Wireless
Infrastructure



Data Capture
Software

Labels & Supplies

- Labels and print supplies for thermal and color print applications.
 - Paper, Synthetic & Specialty Labels
 - Printheads
 - RFID/RTLS Tags
 - Active
 - Passive
 - Thermal Transfer Ribbon
 - Temperature & Environmental Sensors
- Services:
 - Custom label pre-print services
 - Label testing & assessments



Label Printers

- Thermal and color label printers for barcode, RFID, product labels, and more.
 - Color Printers
 - Desktop Printers
 - Industrial Printers
 - Mobile Printers
- **Services:**
 - 24/7 Help Desk
 - Configuration & Deployment
 - Onsite & Depot Service
 - Remote Printer Management
 - Repair & RMA Management

Honeywell

 **ZEBRA**

TSC

EPSON



Barcode Scanners

- **Scanners for instant capture of 1D and 2D barcodes.**
 - Fixed/Integrated Scanners
 - General-Purpose Scanners
 - Presentation Scanners
 - Rugged Scanners
 - Wearable Scanners
- **Services:**
 - 24/7 Help Desk
 - Configuration & Deployment
 - Repair & RMA Management



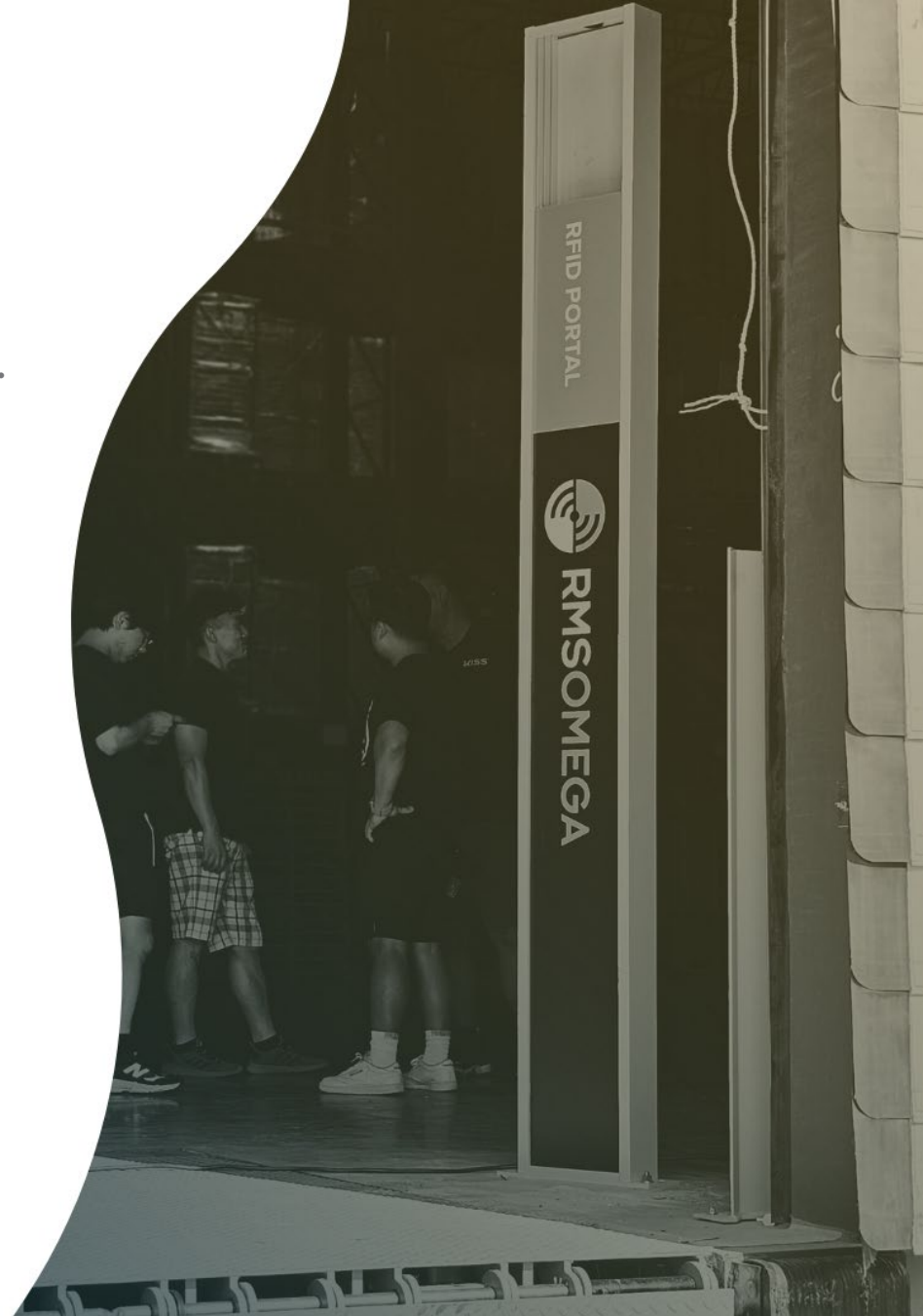
Mobile Computers

- **Rugged Android mobile computers for enterprise data capture and mobile productivity.**
 - Handhelds & Scan Guns
 - Tablets
 - Vehicle-Mounted Units
 - Wearable Terminals
- **Services:**
 - 24/7 Help Desk
 - Configuration & Deployment
 - Remote Device Management
 - Repair & RMA Management



RFID/RTLS Infrastructure

- **Passive and active RFID/RTLS integration for automated, real-time data capture.**
 - Antennas
 - Fixed RFID Readers
 - Mobile RFID Readers
 - Integrated RFID Portals
 - RTLS Beacons
- **Services:**
 - Onsite Discovery & Design
 - Configuration & Deployment
 - Installation & Testing
 - Network Analysis & Optimization
 - Remote IT Management



Wireless Infrastructure

- **WLAN & LAN infrastructure and services for reliable, optimized Wi-Fi networks.**
 - Access Points
 - Controllers
 - Network Switches
 - Routers
- **Services:**
 - Onsite Discovery & Design
 - Cabling & Installation
 - Network Analysis & Optimization
 - Remote IT Management



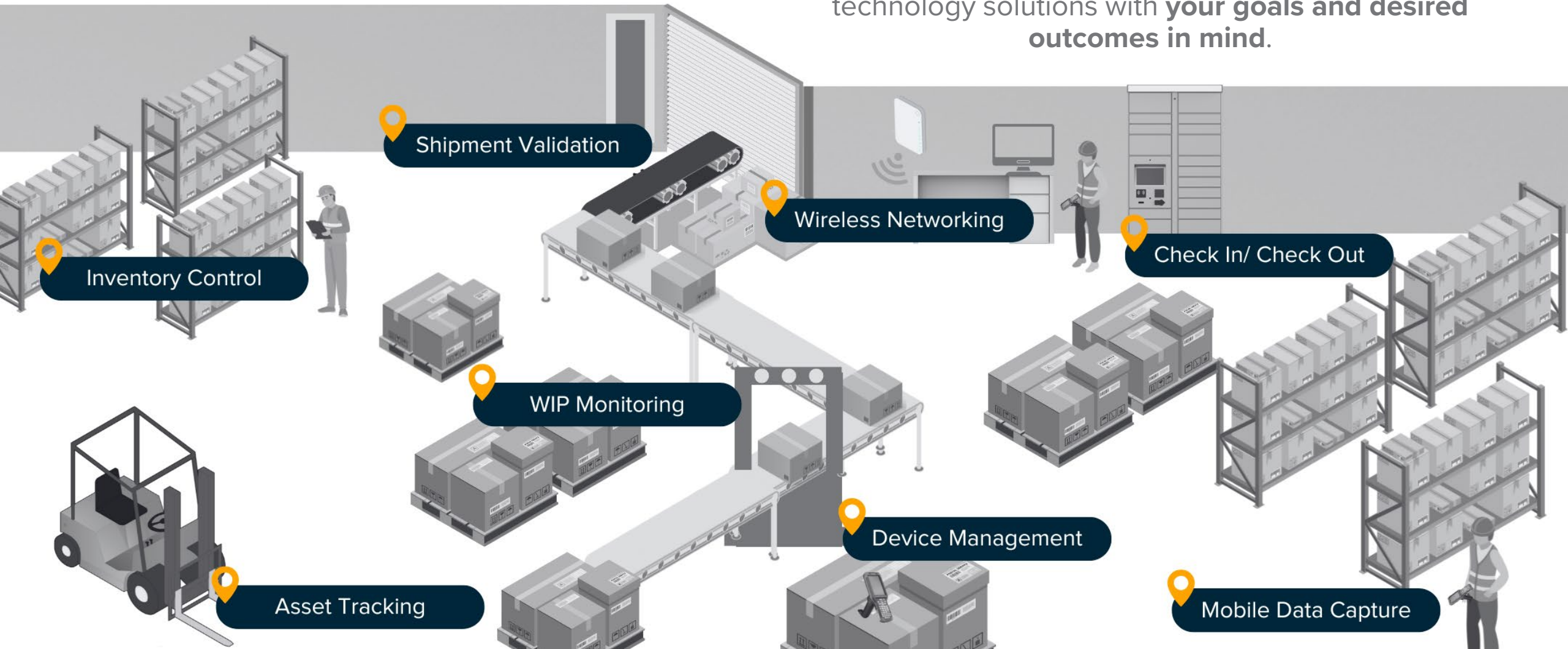
Software

- RMS Omega partners with leading software providers to deliver unbiased solutions tailored to your workflows, IT, budget, and operational needs.
- **Asset Tracking & Inventory**
Streamline tracking and management of assets and inventory levels for improved efficiency and accuracy.
- **Mobile Device Management**
Secure, monitor, and manage enterprise device fleets.
- **Label Design & Printing**
Create, customize, and print barcode, RFID, and product labels on demand.
- **Warehouse Management (WMS)**
Manage key warehouse operations like inventory, stocking, and order fulfillment.
- **Workforce Communication**
Securely message, collaborate, and update team members.
- **Voice Automation**
Enable hands-free control and communication through speech recognition technology.



Solutions

RMS takes a consultative approach to understanding **your business challenges**. We design, deploy, and support strategic, barcode, RFID, RTLS, wireless, and mobile technology solutions with **your goals and desired outcomes in mind**.



RMS Signature Services

- Our manufacturer-certified, in-house support technicians alleviate IT burden with a suite of services to maximize your technology investment.
- **Managed Services → Recurring services.**
 - Device Staging & Configuration
 - Helpdesk Support & Troubleshooting
 - Remote Device Management
 - Repair & RMA Management
- **Professional Services → One time service or project implementation.**
 - Device Configuration
 - Label Pre-Prints
 - Onsite Discovery & Design
 - Cabling & Installation
 - Network Analysis & Optimization
 - Remote Network Management

“We received the RF guns and they all look great, we did an inspection to see how they work and no issue, great job by you & your team, it was a great and quick service!”

– Harith, Site Manager at GXO

GXO



Why RMS?

A Dedicated Source For Integrated Technology Solutions

- Premier-level partnerships with industry-leading supplies, hardware, and software partners.
- A single point of contact for data capture technology solutions.
- 25+ years of systems integration expertise and product knowledge.
- In-house account managers, support technicians, systems engineers, and project managers dedicated to your solution.
- Individualized, tailored strategies based on each client's challenges and needs.
- A commitment to long-term partnership based on quality and client service.





"The RMS team's technical expertise was invaluable in helping us meet our client's needs."

- Jeff Hiatt, Sr. Manager, Solutions Engineering, GXO

Case Study #1: GXO/Intel

Background

GXO, a global third-party logistics provider (3PL) needed to fulfill fast, reliable 2-hour delivery windows according to their service level agreement (SLA) with their partner Intel, who required timely orders to maintain production schedules.

Challenges

Labor-intensive product tracking processes and tight deadlines were leading to shipping errors. The added challenge of the 2-hour SLA made it almost impossible to properly document all the items going out for delivery.

Solution

- **Product-Level RFID Tagging:** RFID labels on each product provided reliable location data for accurate and timely picking.
- **Dock Door Readers:** Dock door checkpoints automatically recorded outbound items and confirmed shipments.
- **Van Route Updates:** RFID enabled real-time tracking of delivery van routes to make sure products would arrive on time.
- **Destination Dock Portals:** Once again, dock door readers would confirm the shipment's arrival and validate inbound parts.

Solution Results



Improved visibility and confirmation over product delivery.



Up-to-date product locations for fast and reliable order picking.



Met 2-hour SLA requirements and bolstered partnership with Intel.



"We would spend hours throughout the week supporting devices. Now with an MDM solution from RMS Omega, it's down to minutes." – Tom Spoke, Director of Global IT at Trek

Case Study #2: Trek Bike

Background

Trek Bicycle, a global leader in bike manufacturing, operates multiple distribution and manufacturing facilities. Their staff relies on mobile devices and barcode scanners to manage inventory, shipments, and supply chain operations.

Challenges

Trek's IT team struggled with inefficient troubleshooting, security updates, and device visibility, leading to costly downtime. These issues became critical during surges in bicycle demand and special sales, threatening order fulfillment and customer satisfaction.

Solution

- Enterprise MDM IT: A full-scale mobile device management (MDM) platform to remote manage and troubleshoot data capture endpoints used through Trek's operations.
- Centralized Management Solution: A centralized pane of glass within the MDM platform to manage mobile computers, wearables, barcode scanners, printers, and other hardware.

Solution Results



Streamlined device management and flexible remote IT support.



Faster issue resolution preventing operations downtime.



Enterprise-scale IT control and visibility over device fleets.



"RMS helped us navigate a challenging year of supply chain issues. We truly appreciate their reliability."
– Lloyd Keys, Technical Services Engineer at Burris Logistics

Case Study #3: Burris Logistics

Background

Burris Logistics, a family-owned cold storage and distribution company, operates 14 facilities across the East Coast and Midwest. To support the growing demand for direct-to-consumer food delivery services, they recognized the need to modernize their IT infrastructure.

Challenges

Burris faced issues with outdated mobile devices that led to frequent repairs, operational downtime, and inadequate data encryption capabilities. These challenges threatened their ability to fulfill customer orders efficiently and securely.

Solution

- **Wearable Data Capture:** Wearable scanners enabled the warehouse team to rapidly pick orders with accuracy.
- **Voice Automated Picking:** Voice automation software allowed workers to more easily input data, rather than typing in frozen and refrigerated environments.
- **Cold Chain Mobile Computers:** Data terminals built for cold environments future-proofed the IT investment and eliminated downtime.

Solution Results



Improved data security with modern handhelds and data encryption.



Less downtime with technology built to excel in cold environments.



Fast and accurate delivery of direct-to-consumer orders.



A Few of Our Customers

ELKAY



HONDA



Mercedes-Benz



Thank You

